

DISCOUNT SCHEDULE

NEW OFFICE DISCOUNT TIEMANN SURGICAL INSTRUMENTS:

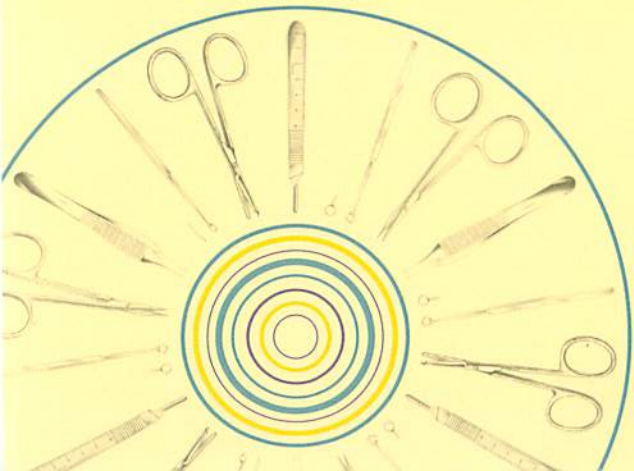
\$2,000 - \$3,999	Less 10%
\$4,000 - \$5,999	Less 15%
\$6,000 - \$11,999	Less 20%
\$12,000 +	Less 25%
\$15,000 + (instruments only)	25% discount for life plus receive free our Lifetime Sharpening/ Repair program.
\$25,000 + (Combined Instruments and Equipment)	25% for life plus receive free our Lifetime Sharpening/ Repair program.

*The above discounts apply to most instruments.
Discount based on total order value.*

**Instruments Only*

JOINING PRACTICE DISCOUNTS:

*Are you joining an existing practice?
Please inquire about special terms to meet
your needs.*



INTEREST FREE PAYMENTS

You may divide your initial order invoice into 6 monthly payments interest free - on your Visa, Mastercard or AMEX (i.e. \$6,000 order = \$1,000 per mo.)

**50% Deposit on Lights & Chairs -
Balance Due Upon Shipping**

FULL YEAR DISCOUNT

Your qualifying discount is good for one full year. Which will start once your order ships.

UNLIMITED SHARPENING & REPAIR SERVICES

*For a one time nominal fee of \$325,
have all of your Tiemann instruments
Sharpened/Repaired for the life of the
instrument.*

**Tiemann Instruments only*

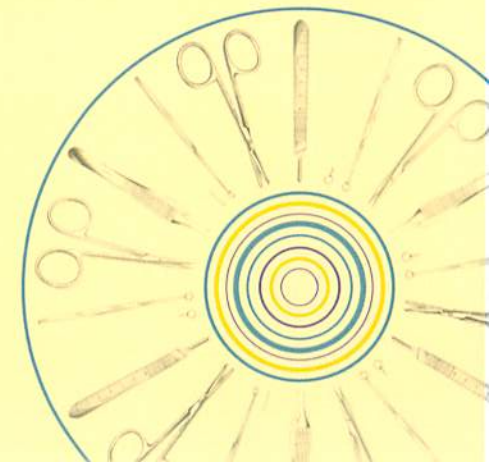
**Tungsten Carbide insert replacement
is NOT included.*

SUGGESTED START UP GUIDES

To makes things easier we have already created Suggested Start Up guides that will list the quantities, instruments and accessories that you will most likely need.

WE HAVE START-UP GUIDES FOR:

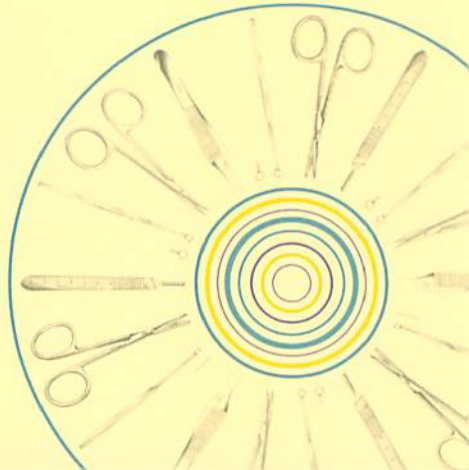
- GENERAL DERMATOLOGY
- MOHS
- BIPOLAR SET
- HAIR RESTORATION
- DERMABRASION
- BLEPHOPLASTY - UPPER & LOWER



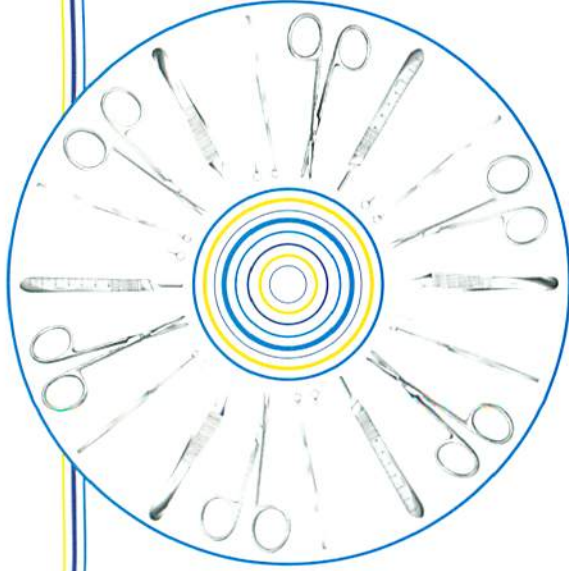
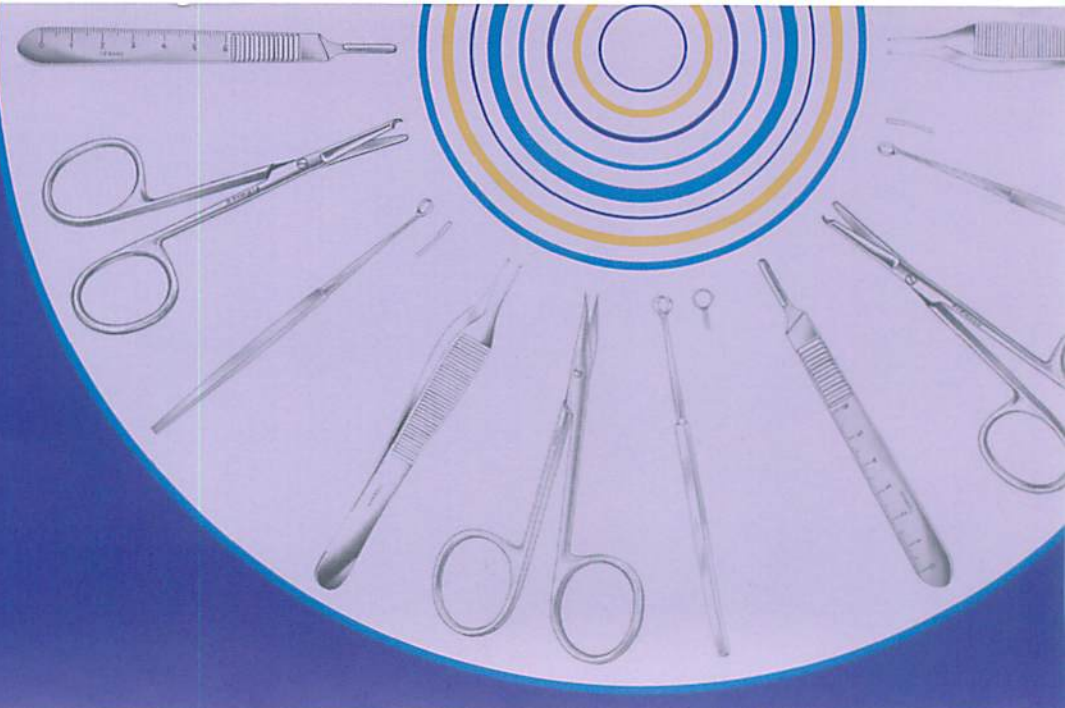
GEORGETIEMANN & CO, BERNSCO AND A-Z SURGICAL

*Three leading companies now together
to provide you with all your needs for:*

- SURGICAL INSTRUMENTS
- DERMATOLOGY SUPPLIES
- MOHS INSTRUMENTS
- HAIR TRANSPLANTATION
- HYFREATOR & ACCESSORIES
- BRYMILL CRYAC'S
- BI-POLAR FORCEP
- SURGICAL LIGHTS
- POWER PROCEDURE TABLES
- MAYO STANDS
- AARON ELECTROSURGICAL UNITS
- FUE INSTRUMENTATION
- DERMABRASION
- WIRELESS DERMASCOPE
- MILTEX INSTRUMENTS



NEW PRACTICE & EXPANDING OFFICE SAVINGS POLICY



CONTACT INFORMATION:

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